

MEET THE TEAM

RICHARD MANAGH

Synlait North Island Milk Supply Manager

Richard joined Synlait in 2017 to lead the North Island milk supply team. His background is in the agriculture sector, particularly dairy both in New Zealand and Australia.

LIZZIE GURNELL

Synlait Sustainability Area Manager

Lizzie has been with the Synlait Team since 2019. She started her agricultural career in the United Kingdom and has been in New Zealand for over 10 years. She enjoys working alongside Synlait suppliers to help them improve the sustainability of their businesses.

ZACH MOUNSEY

Synlait Business Development Manager

With a career in dairy and economics, Zach joined the Synlait team in December 2021 on a fixed term contract. A Synlait farmer supplier himself, Zach enjoys holding semi-independent farmer to farmer conversations as he helps Synlait grow their milk supply base and develop new relationships.



Pictured L—R: Richard Managh, Zach Mounsey, Lizzie Gurnell.

CONTACT US

Contact us if you'd like to know more about supplying Synlait.

Call Zach Mounsey on 0800 233 825, email milksupplyNI@synlait.com or visit www.synlait.com/pokeno-milk-procurement.

To find out more visit Synlait.com

Synlait

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DOING MILK DIFFERENTLY
FOR A HEALTHIER WORLD

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ABOUT SYNLAIT

Synlait was established in Dunsandel, Canterbury in 2000 by Waikato dairy farmers and entrepreneurs Ben Dingle, Juliet Maclean and Dr John Penno.

At Synlait we combine expert and sustainable farming practices with state-of-the-art manufacturing processes to produce a range of nutritional milk products that provide genuine benefits for human health and wellbeing. Our purpose *Doing Milk Differently For A Healthier World* is driven by being different, essential nutrition, and sustainability. Our disruptive, innovative spirit combined with resolute determination to do the right thing for planet and people sets us apart from the competition. Our commitment to elevating people and planet to the same level as profit was recognised in June 2020 when we became part of the B Corp™ community.

Now 20 years on, Synlait is building a sustainable, diverse and recurring revenue base from multiple customers, sites, markets and categories. It is well positioned to grow earnings off its current asset base, including Synlait Pokeno.

For more information about Synlait visit our Investor Centre at [Synlait.com/investors](https://www.synlait.com/investors).

SYNLAIT POKENO

In 2018 Synlait announced the conditional purchase of land in Pokeno, at the McDonald Road industrial park, to establish a nutritional powder manufacturing site.

Synlait Pokeno, together with Synlait Auckland, form a second integrated processing capability for the company. The integration of these two sites in the North Island creates further supply chain efficiencies and site diversification. Synlait Pokeno collects milk from 64 farmer suppliers which accounts for 14% of Synlait's total supply.

Milk from our Waikato farmer suppliers was first processed at Synlait Pokeno in September 2019 and made into infant base powder and ingredients.

This 24-hours a day, seven days a week manufacturing site employs a team of around 80 highly capable and engaged people and can produce annually up to 40,000 metric tonnes of nutritional powers – including infant grade skim milk, whole milk and infant formula base powders.

Synlait Pokeno continues to grow as we extend the facility to cater to the specific needs of our new multi-national customer.

LEAD WITH PRIDE™

Synlait's Lead With Pride™ programme recognises and financially rewards suppliers who achieve dairy farming best practice.

Synlait established Australasia's first internationally accredited ISO/IEC 17065 dairy farm assurance system which sets our certified milk suppliers apart. It demands excellence and ensures improved farm performance and higher financial returns for their milk.

Synlait tanker picking up milk from Aukati Farms, supplier #5400, at dusk.



OUR MILK PRICE

Synlait prides itself on paying a competitive base milk price. In addition, Synlait pays an incentive for A1 protein-free milk and for suppliers who achieve Lead With Pride™ certification.

Milk Payments to Farmer Suppliers

