

## SYNLAIT MILK LIMITED

## ANNOUNCEMENT

## 3 December 2013

## Shareholders welcome Synlait Milk plans for growth

Synlait Milk's performance for the 2013 financial year and its plans for the future were welcomed at its Annual Meeting of Shareholders, held today in Christchurch.

Managing Director Dr John Penno said FY13 had been a good year.

"The IPO was successful and product volumes and margins grew. This helped the business deliver on its forecast which was a significant improvement over performance for the previous financial year."

Key to achieving this result was growth in gross profit, which rose from \$600 per metric tonne in 2012, to \$750 per metric tonne in 2013.

Commenting on the future Chairman Graeme Milne said "we're on track to achieve the financial targets we set for FY14 year during the IPO. Our focus is on continuing to increase the proportion of value added products in our ingredients business, and increase the volume of our infant formula and nutritional products sales,"

"This focus is supported by our growth initiatives which will allow lactoferrin production, blending and packaging of infant formula products and a 40% increase in production capacity."

Synlait's lactoferrin plant, which is under construction, is on target with production expected to begin in February 2014.

Lactoferrin is a high-value minor milk protein that is an increasingly important ingredient in infant formula and adult nutritional products.

A new 22,500m<sup>2</sup> capacity dry store is under construction and is expected to be commissioned at the end of March 2014, and a blending and canning facility is expected to be commissioned ahead of schedule in June 2014.

Resource consent applications have been lodged for a new large scale infant formula spray drying plant for the Synlait Dunsandel site which will provide the large increase in production capacity.

The expansion to production facilities will provide further opportunities for sub-contractors into 2014.

"As we grow we're not only creating value for shareholders, said Dr Penno, but we are also playing our part in the economic recovery of Canterbury."



During the meeting all resolutions put to shareholders were carried, including those to reelect Graeme Milne, John Penno and Sam Knowles as Synlait Milk Directors.

The Board has determined in accordance with NZX Listing Rule 3.3.3(a) that each of the following Directors is an Independent Director:

- Graeme Milne
- Bill Roest
- Sam Knowles

ENDS

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